



Verso Cloud Services

February 2019

Verso Cloud Services: IaaS and HANAaaS

Your business no longer has to invest into hardware and maintenance, software, licensing fees, server equipment or fees for server hosting. Instantly increase or decrease the performance of your servers.

From now on you only pay for what you actually use in one simplified monthly fee for both hardware and software that saves your time and money.

- Service provisioning
- Change management
- Proactive monitoring
- Remote troubleshooting
- Technical Support Center (24x7)
- No investments to purchase hardware and software
- Transparent and intuitive user environment
- Immediately increase or decrease the performance of your servers
- Continuous monitoring of hardware and cloud infrastructure
- Service availability of up to 99.97 % per month
- Flexibility and savings within the operations of your systems

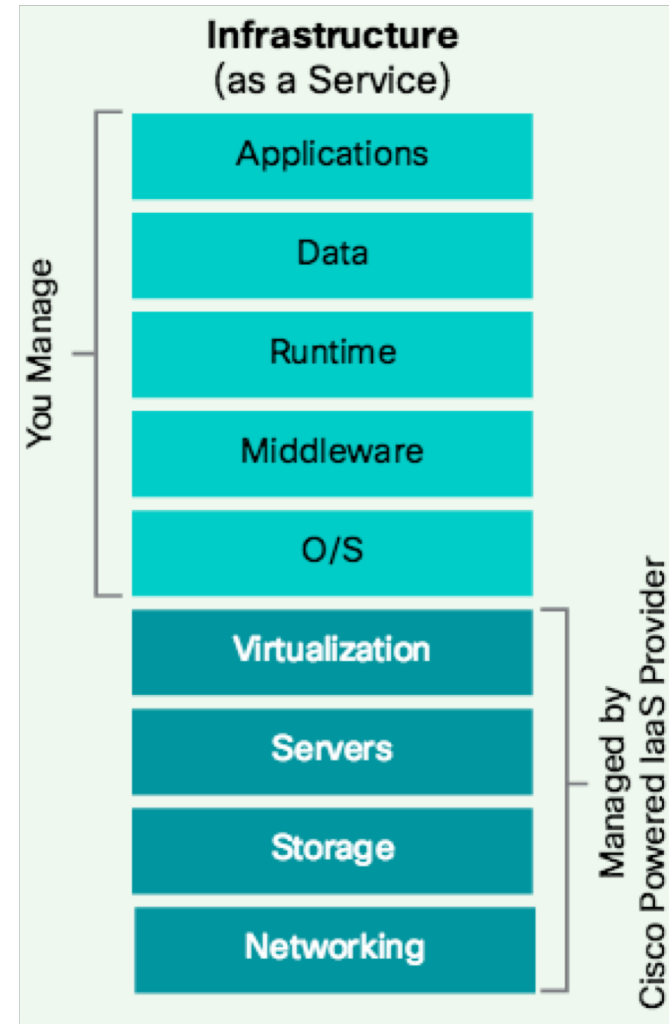
Verso Cloud Services – Key Facts

- Virtualization in private cloud
 - ❖ We know that reliability and efficiency can only be achieved through the careful harmonization of hardware and software. This allows us to offer a virtualization cloud platform with guaranteed performance.
- Performance
 - ❖ Virtualization platform performance is precisely adapted to meet your needs. Continuously monitored hardware and cloud infrastructure can recognize problems before they occur, resolving them before problems occur to ensure continuous operations with the guaranteed performance you need for your information and production systems.
 - ❖ We allow total sum of user subscriptions up to maximum 80% of configurable system resources.
- Migration
- Speed: up to 50 Mb/s (Cloud interface)
- Traffic: unlimited
- Infrastructure as a Service (IaaS)
 - ❖ Virtual dedicated server – choose RAM, CPU and storage capacity packages
 - ❖ Dedicated virtual server uses our existing carrier-grade datacenter infrastructure
- SAP HANA as a Service
 - ❖ Excellent choice for short-term needs, like a Proof of Concept or temporary test environment
 - ❖ Affordable way to access certified SAP HANA hardware
 - ❖ Verso infrastructure powered by Cisco allows customer to quickly deploy and manage their pre-licensed SAP HANA instances without hardware investment and setup time.

Infrastructure as a Service (IaaS)

Infrastructure as a service (IaaS)

- Delivers a single, unified infrastructure for the cloud, combining a unified data center with a cloud intelligent network and cloud applications.
- Flexible and scalable cloud services for compute as a service
- Services are built and delivered on proven architectures
- Scalable on demand
- Validated by Cisco



IaaS Packages

- Perfect fit for any production services (applications, databases, gaming, commerce, hosting...) as well as for development and testing environment.

* Prices do not include VAT.

CPU

1

4

8

RAM

1 GB

4 GB

8 GB

Data storage

10 GB

40 GB

80 GB

Price [kn/month]

100

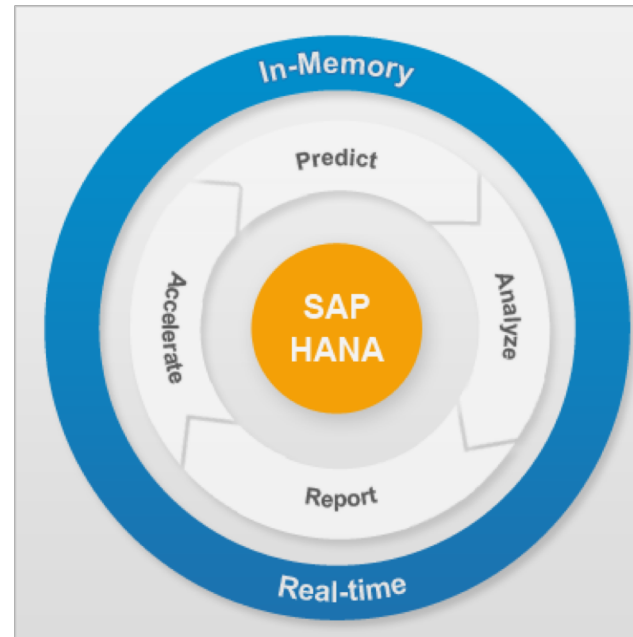
400

800

SAP HANA as a Service (HANAAaaS)

HANA as a Service

- SAP HANA in-memory computing platform
- Cisco certified platform for HANA Cloud Service
- Cisco reference architecture for SAP HANA Applications
- Offers customers a secure, elastic and resilient way to deploy SAP workloads



SAP HANA as a Service Packages

- Fast system access
- Short term subscription commitment
- Flexible choice of system options
- No capital outlay for hardware

* Prices do not include VAT.

RAM

128 GB

512 GB

1 TB

Disk storage

1 TB

5 TB

10 TB

Data transfer out

128 GB

512 GB

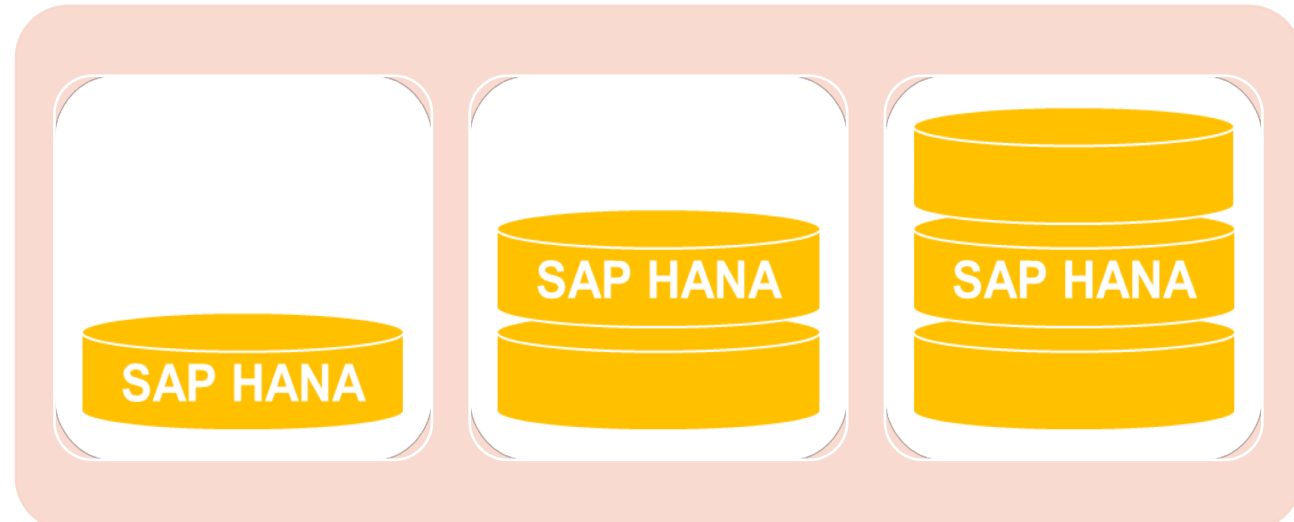
1 TB




Price [kn/month]

9.900

19.900

29.900



			
RAM	128 GB	512 GB	1 TB
Disk storage	1 TB	5 TB	10 TB
Data transfer out	128 GB	512 GB	1 TB
Price [kn/month]	9.900	19.900	29.900

Verso Altima Group

Verso founded 2002

▶ Cisco Gold Partner

Altima founded 2008

▶ SAP Silver Partner

HQ in Zagreb, Croatia

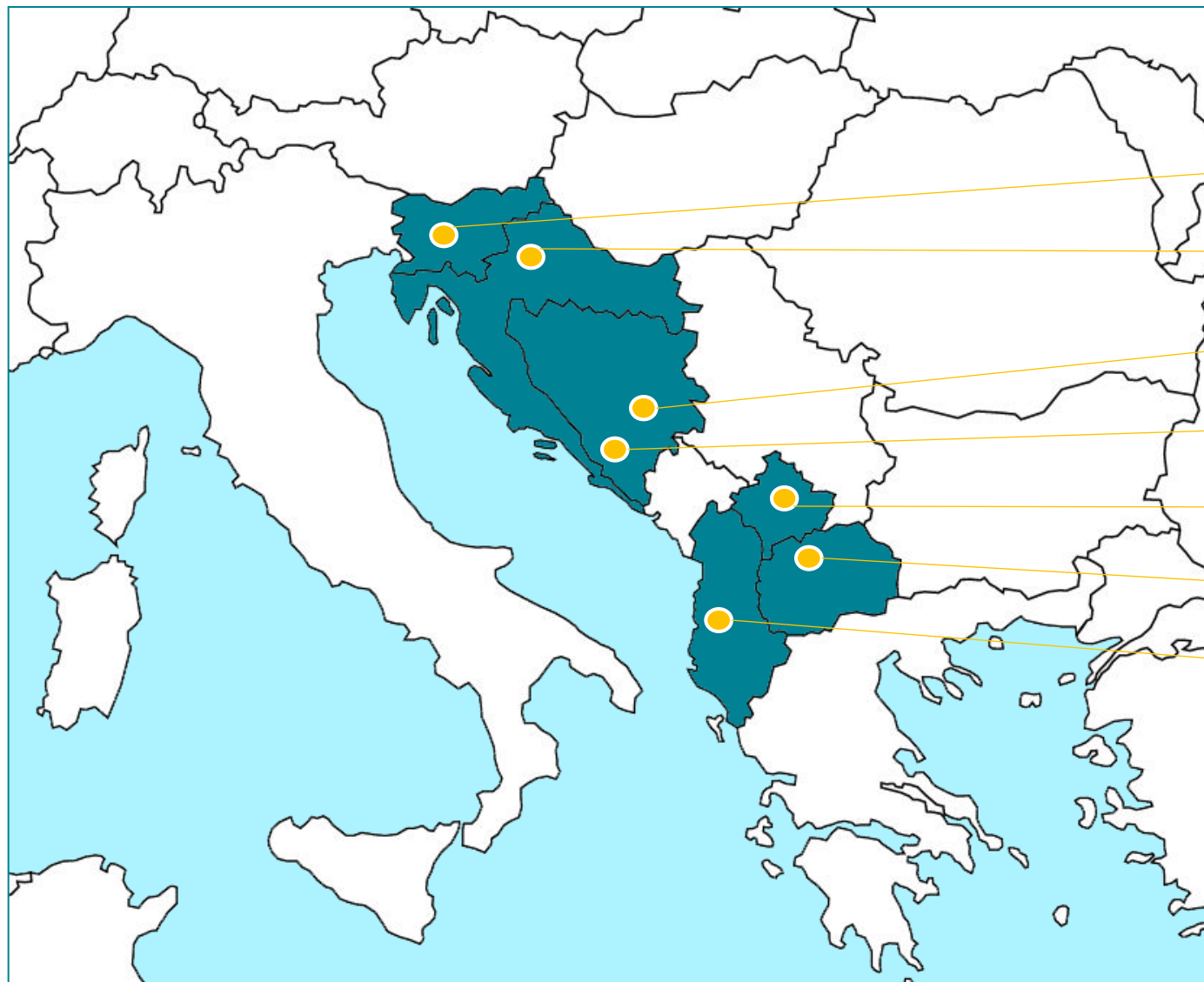
+6 regional offices

170+ employees

50+ SAP experts

170+ customers in

50 countries



Ljubljana

Zagreb

Sarajevo

Mostar

Prishtinë

Skopje

Tiranë



Thank you!



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