

# Awards for Excellence



**Bronze Winner 2016**  
Iberia market unit  
Business Transformation Category

abertis  
autopistas



**Bronze Winner 2016**  
CEE market unit  
Business Transformation Category

 **ALBtelecom**



**Silver Winner 2018**  
CEE market unit  
Innovation SAP hybris Commerce  
Category

 **Telekom  
Slovenije**

# Providing Technical Resources



- Case Study: Supporting IBM Global Services in designing and deploying road toll back office solution



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- IBM Global Services required expert help in SAP Billing, Revenue and Innovation Management
- Altima provided solution architects and consultants who working on-site and remotely to deliver an award winning project for the client
- Solution was replicated from Spain to Chile, Brazil and the UK, now ready for the USA.



# What we do in SAP World?

Presales assistance,  
POC, demos...



Prime contracting



Subcontracting  
(implementation, support)



Mentoring



Rescue operations

„That’s 30 minutes away. I’ll be there in 10.”  
Winston Wolf



# Project Rescue Operations

- Case Study: From a troubled CRM project to an award-winning BSS transformation
  - Problem
    - Customer had a CRM project ongoing for almost 2 years with no results and no end in sight
  - Solution
    - Altima took over and joined this project into a complete BSS makeover program, integrated with billing and other BSS and OSS components



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- DARS – Slovenian Highways
- Joint project of TS and Altima Verso Group
  - Scope: Cargo traffic revenue management (multi lane free flow)
  - 100 M € total project value
  - Launch: 1<sup>st</sup> April, 2018



- DARS manages and maintains a total of 610 km of motorways and expressways, 163 km of access roads, 27 km of rest areas and 7 km of other roads
- Billing and invoicing solution based on SAP BRIM
- 24x7 support and maintenance of SAP solution by Verso Altima Group